

Global Shrimp Production:

Leveraging Technology to Increase and Drive Aquaculture Growth

Data-driven

Sustainable

Connected





# Agenda

- Ol Aquaculture Industry in Technology Transition
- 02 Industry challenges
- 03 Integration of data and optimisation of technologies
- 04 Connected Data Systems: Command and Control
- 05 Other Stakeholders Feed mills and Financial Services

### **Industry in Technology Transition**



# The Industry Today vs Tomorrow



<u>Small</u> Holder Production

**Aquaculture 1.0** 

Production is highly fragmented, heuristic, and suboptimal processes resulting in poor environmental and financial outcomes.



Equipment Mechanisation

**Aquaculture 2.0** 

Characterized by basic mechanization, minimal and inconsistent data collection, and primarily heuristic management practices.



Singular Automation

**Aquaculture 3.0** 

Single asset automation has improved data collection but remains isolated. There is a lack of data fusion and interoperability needed for advanced analytics.



Connected Integration

**Aquaculture 4.0** 

Connected hardware with standardised, data sourceagnostic centralised structures. Multilayered advanced descriptive, predictive, and prescriptive analytics and reporting, facilitating seamless interindustry integration."



Shrimpl provides centralised data integration for command and control, ensuring secure data management and advanced enterprise analytics solutions for detailed operational, financial and sustainability modelling.

Industry challenges to scaling production and technology adoption



# Shrimpl. Shrimpl Aquaculture 4.0 – FENACAM

# **Industry Challenges**

### **Producers**



Production and resource inefficiencies



Environmental sustainability and regulatory pressures.



Labour limitations and productivity constraints.

### Feed Mills



Supporting client's success and risk exposure reduction



Enabling increased client efficiency and performance with synergistic risk reduction solutions.



Supply Chain Sustainability and Traceability (Scope 3 Reporting)

### Service Providers



The unique risk nature of shrimp farming is unfamiliar



Data and Transparency Challenges



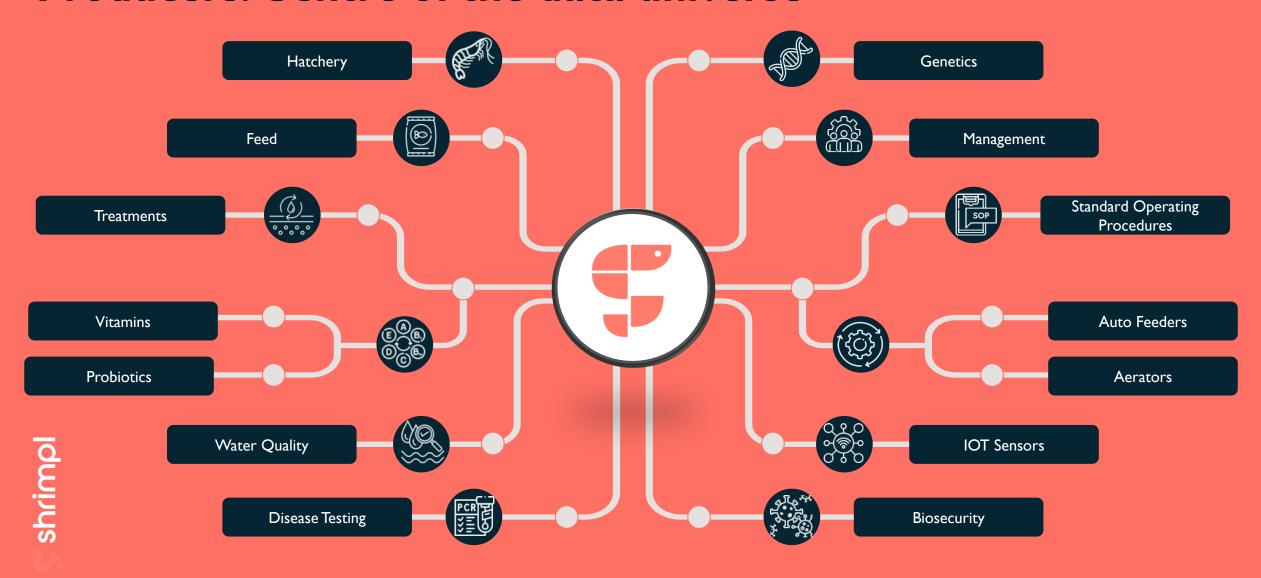
Sustainability and Compliance Pressures



Data integration and optimisation of technologies

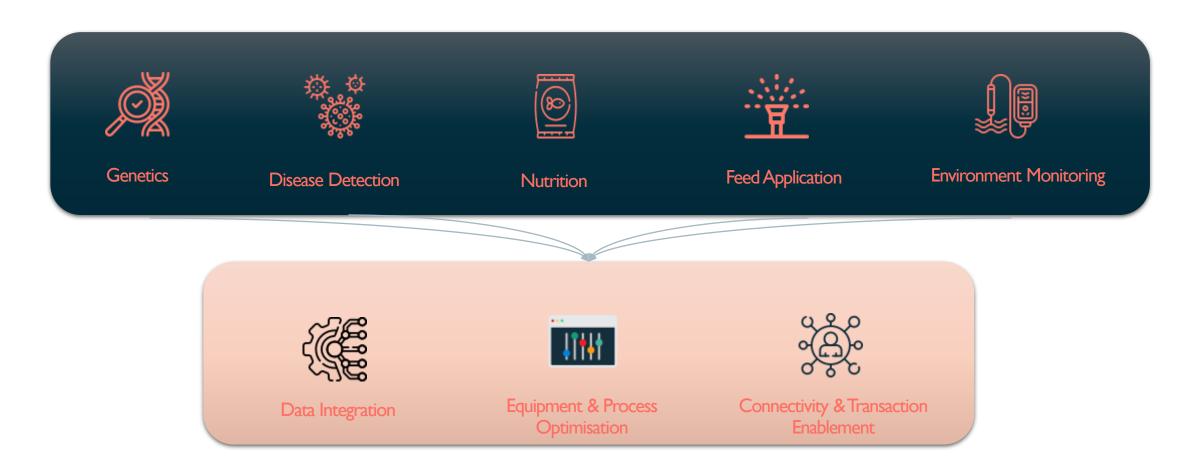


## **Producers: Centre of the data universe**



# Shrimpl. Shrimpl Aquaculture 4.0 – FENACAM

# Integrating and optimising: Available Technology





**Centralised Analytics: Command and Contol** 



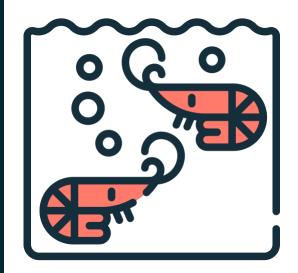
# Digital Twin

Digital Twins - a technology that provides virtual models mirroring physical systems, is transforming the shrimp farming industry with unparalleled data integration and analysis. They are becoming a cornerstone of modern aquaculture, providing insights into their myriad benefits and the future they're shaping. At Shrimpl, we have embraced the concept of digital twins from our very beginning, always taking a highly scientific approach, working with the best in research and practice. Systems Theory is at the core of the Shrimpl platform.

Through advanced simulation and modelling, farmers can model different biological and financial scenarios, allowing for a farm or pond-specific approach that meets the specific needs of their shrimp populations.

- Capital Requirements
- Cashflows
- **Profitability**
- **Production Volumes**
- Partial and Full Harvest Events
- Disease Impacts
- Carrying Capacities









# **Connected Data Systems – Command and control**

### Feed Mill

Feed supply, nutrition, credit terms, demand planning

### **Technical Advisor**

Feed mill or 3<sup>rd</sup> party technical advisor

### **Feed Application**



- Feed program
- Feeder Hardware
- · Technical Support
- API Data integrated to Shrimpl platform

## Water Quality Parameters



 Automated or manual water quality parameters captured for growth models and risk management.



- Data Centralization & Harmonization.
- Scenario Analysis for farm management, with detailed single-pond analysis.
- Automated Reporting & Forecasts for operations, finance and risk analytics.
- Bioeconomic Analysis using the latest in aquaculture science.
- Integration with other industry-leading solutions & data providers
- Early warning systems via automated KPIs (flags & alerts under specific objectives).
- Remote management, homogeneous reporting, and farm IP retention.

### Disease Management



- PCR and RNA screening 14-18 pathogens in shrimp
- Biosecurity

### **Energy Monitoring and Optimisation**



- Record energy usage for financial and sustainability modelling.
- Dynamically manage operation of pond aerators, for cost saving.

### **Finance**



Shrimpl provides SRS and financial reporting so that farmers can connect to Shrimpl's finance partners.

### Sustainability & Traceability

DNV

- · Carbon footprint modelling
- Digital Product Passport to facilitate traceability

"Your data is your unique power and differentiator."

Your data is your 'master key' to unlocking an ecosystem of financial services that add value through margin optimisation and risk mitigation.



# **Important Considerations**





### Data Ownership

- · Clearly defined data ownership
- Data access and retrieval
- Transparency of data sharing access
- Proper authorisation and consent for utilising or sharing of data.



### **Data Security**

- Know where your is data stored
- How is the data secured? Is it encrypted?
- Are user permissions, authentication and access controls in place
- Data backup and recovery processes



### **Data Utilisation**

Operational Optimisation
- Real-time analytics, performance monitoring, cost analysis, and resource optimisation.

Predictive and Prescriptive Insights - Scientific growth models, feed models, disease prediction/detection, and market analytics.

**Early Warning systems**System alerts, anomaly detection, and risk

Benchmarking and Reporting
- Performance benchmarking, compliance reporting, harvest prediction and optimisation.

Business and Strategy Planning - Profitability Insights, scenario analysis, optimisation



### **Other Stakeholders**



# Technology & Data Enablement





### **FEED MILLERS**

- Production Forecasting & Planning
- Improved Customer Engagement
- Market Connectivity & Sales Optimization
- Sustainability & Transparency
- Risk monitoring, mitigation and management



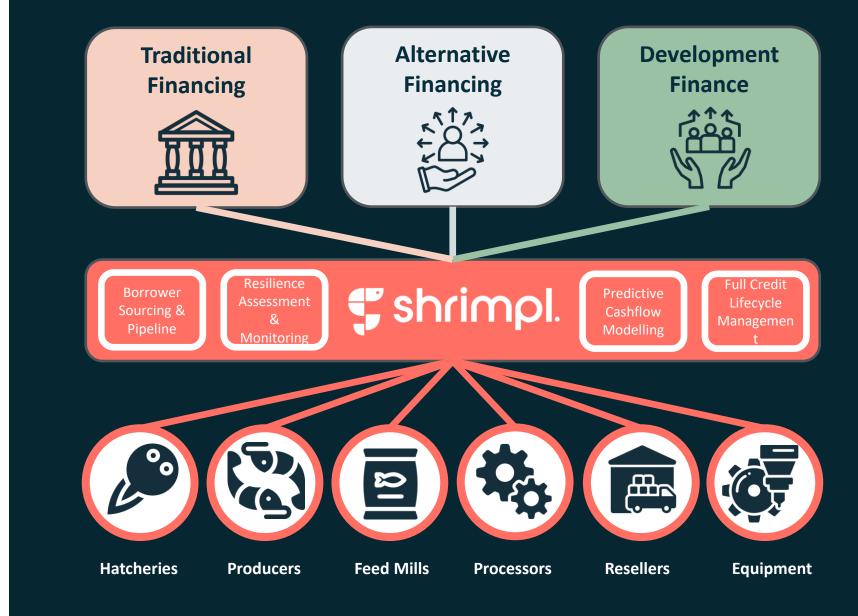
### **FINANCIAL SERVICES**

- Enhanced Risk Assessment
- Customised Financial Products
- Market Analytics & Insights
- Sustainability-Linked Financing
- Streamlined Customer Engagement
- Data-Driven Product Innovation

The financial sector is, above all else, about gathering and processing information, on the basis of which capital resources can be efficiently allocated.

# Financing Partners

- Understand the requirements of the Financier or Insurance Partner.
- Companies like Shrimpl connect the industry with a broad universe of lenders.
- All financial service providers will require risk assessments, cashflow modelling, real-time risk monitoring and security for the full credit lifecycle.



# Thank You



