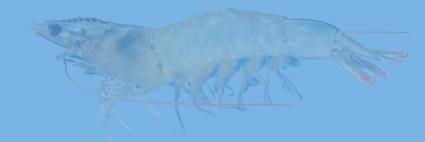




The Present Status on World Aquaculture Production and Market: Challenges and Trends

George Chamberlain President, Global Seafood Alliance President, The Center for Responsible Seafood









www.globalseafood.org

An international nongovernmental organization dedicated to advancing responsible seafood practices through education, advocacy and third-party assurances.





Digital magazine: 1.5 million page views/year



Annual leadership meeting since 2001







certification



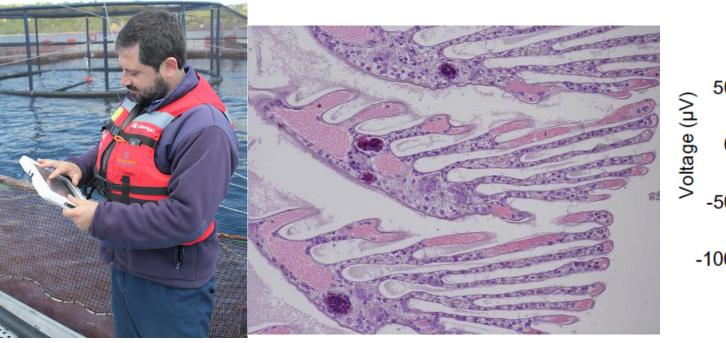
Wild-catch certification





www.responsibleseafood.org

- Charitable organization founded in 2009
- 750 members
- Knowledge sharing through online educational modules and Community Platform
- Applied research



Infectious salmon anemia, Chile

Early mortality syndrome, Vietnam

50 -50 -100 10 15 20 25 30 5 -5 Time (s)

> Electroencephalograph for fish welfare



Revitalizing black tiger shrimp farming





Conserving hammerhead sharks in ETP



Present Status of Global Fish Production



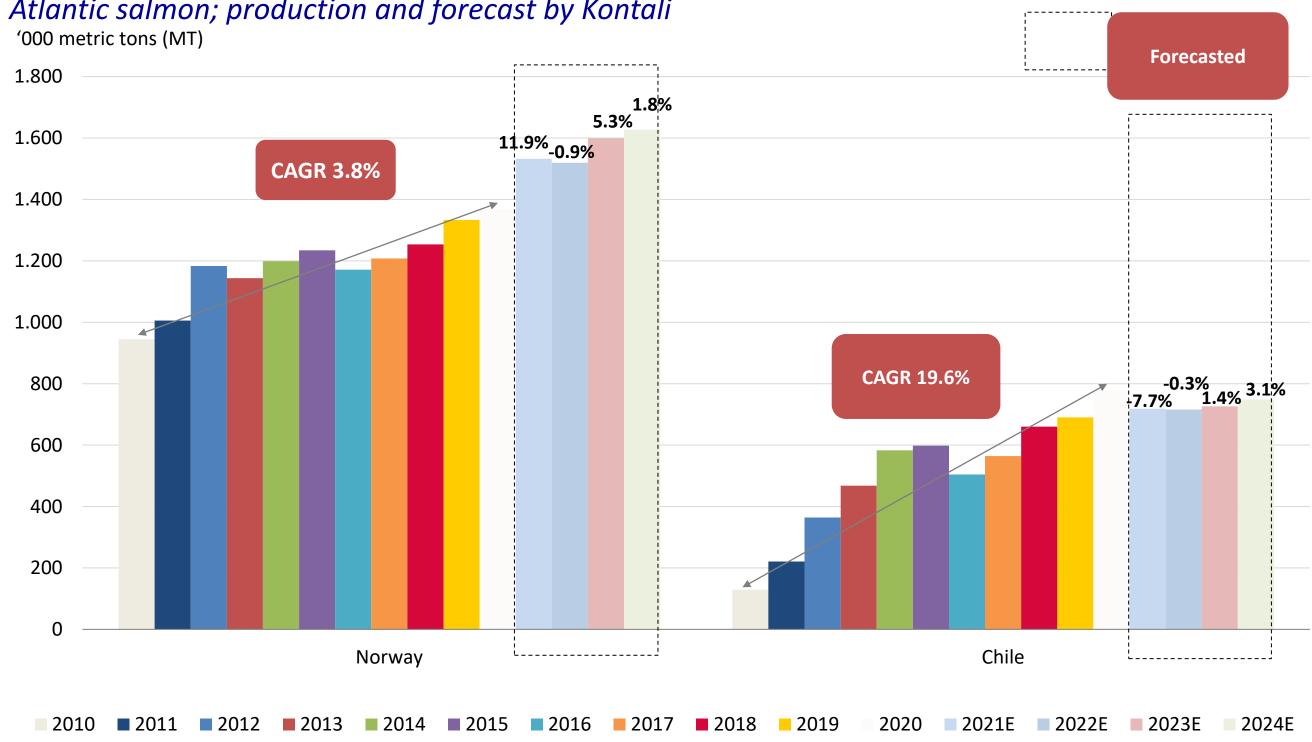
GOAL 2022 in Seattle





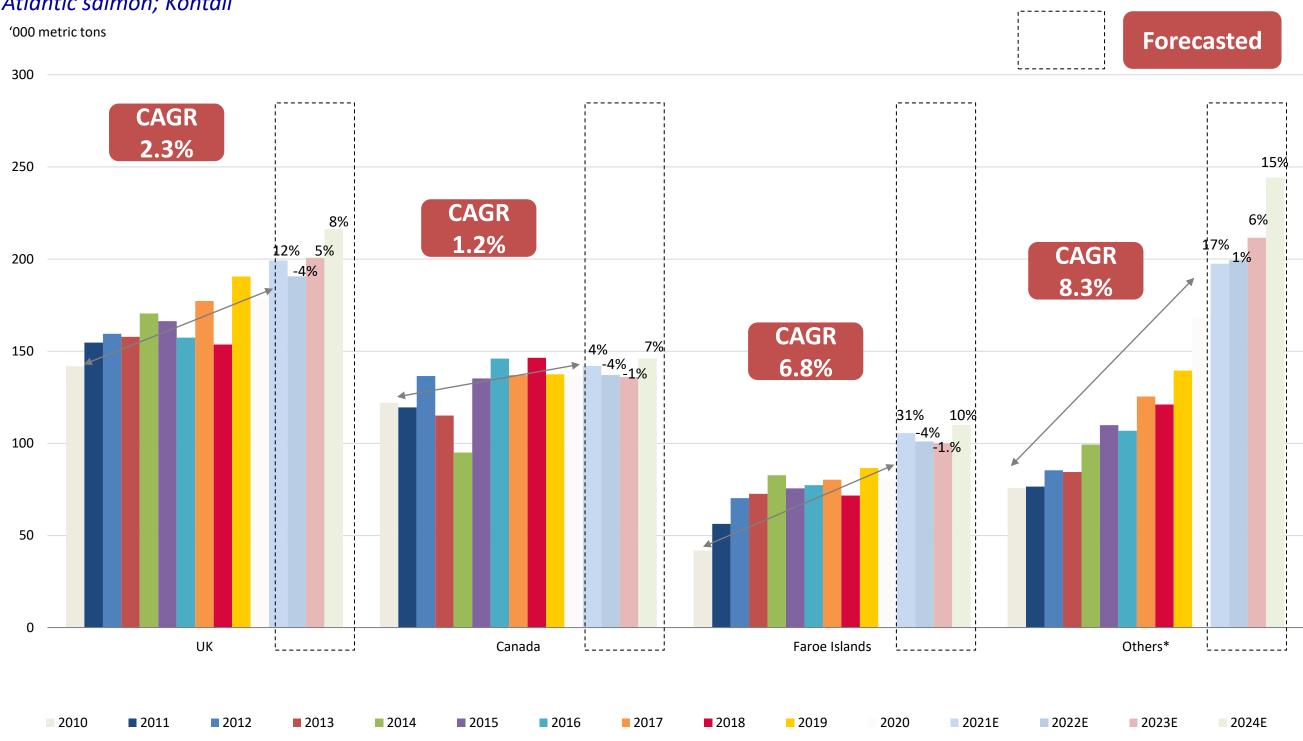
Norway and Chile both with low growth after a volatile 2021

Atlantic salmon; production and forecast by Kontali



Canada stable in supply; UK, Faroe and all others are becoming an increasingly relevant driver

Atlantic salmon; Kontali

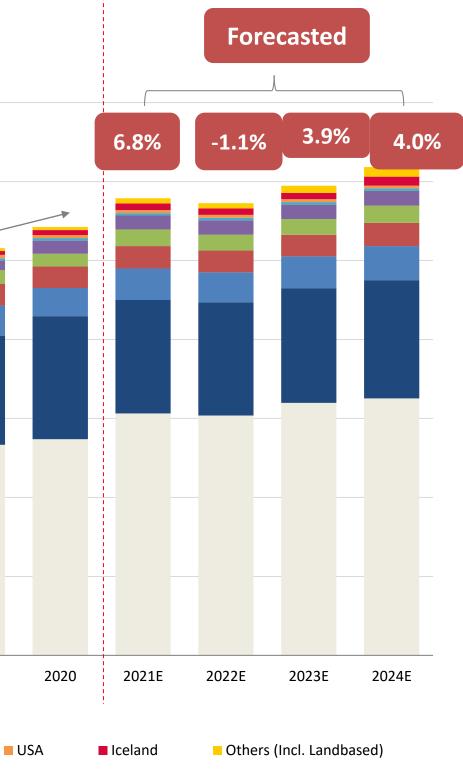


Source: Rabobank, Kontali 2022

Others* Australia, Ireland, USA, Iceland, Others (Incl. Landbased)

After a contraction in supply in 2022, the first since 2016, the salmon sector will continue with 4% growth

Atlantic salmon production; Kontali '000 metric tons 3.500 3.000 CAGR 6.4% 2.500 2.000 1.500 1.000 500 0 2010 2011 2012 2013 2014 2015 2016 2017 2018 2019 Norway Chile UK 🖉 Canada Faroe Islands Australia Ireland



Huge disruption caused by Norwegian government plans to impose an additional 40% tax on salmon business



Mowi closes salmon factory over uncertainty caused by Norway tax proposal

Companies pull out investments ahead of Norway's salmon tax



October 7, 2022 By Hatchery International staff

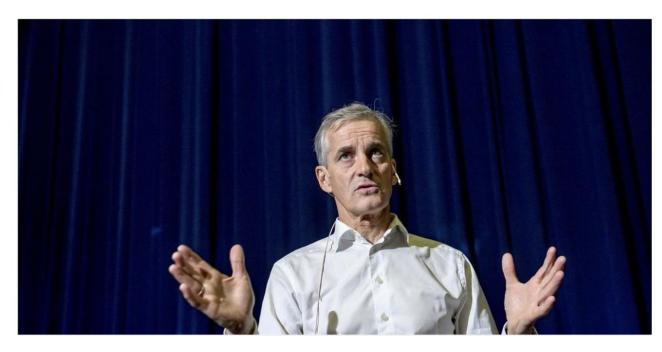
News

Norway's Finance Minister says salmon tax will go ahead

By Vince McDonagh - 6th October 2022



Of all the new and higher taxes proposed in the Norwegian government's highly contested state budget, none has grabbed more attention than the one targeting large and highly profitable salmonfarming and electricity companies. Norway's powerful salmon lobby was still working hard this week to fend it off, but will likely have to settle for mere revisions.



Norway's prime minister remains dead set on aquaculture tax, but meeting with top salmon farming executives may 'clarify' most controversial element

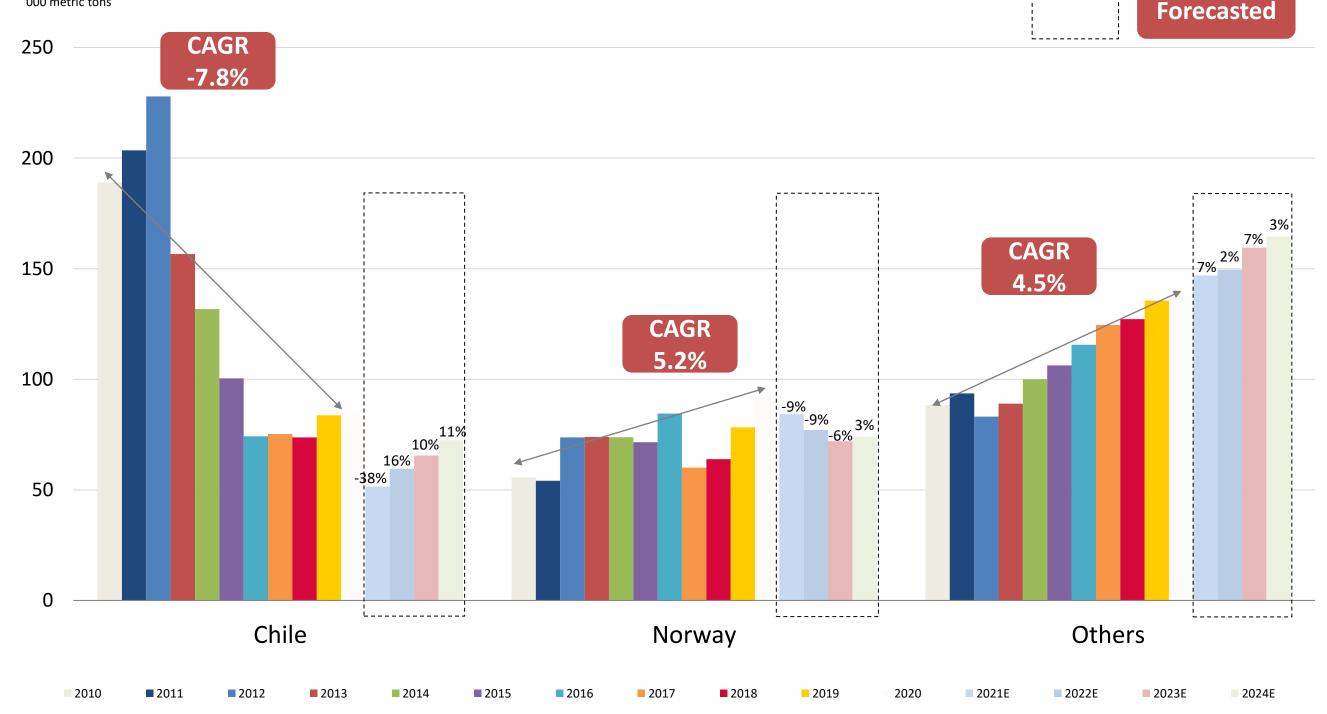
New 'salmon tax' stirs up a storm

November 16, 2022

Large rainbow trout production seems to be growing in supply, especially in "new" regions

Large rainbow trout production, Kontali

'000 metric tons

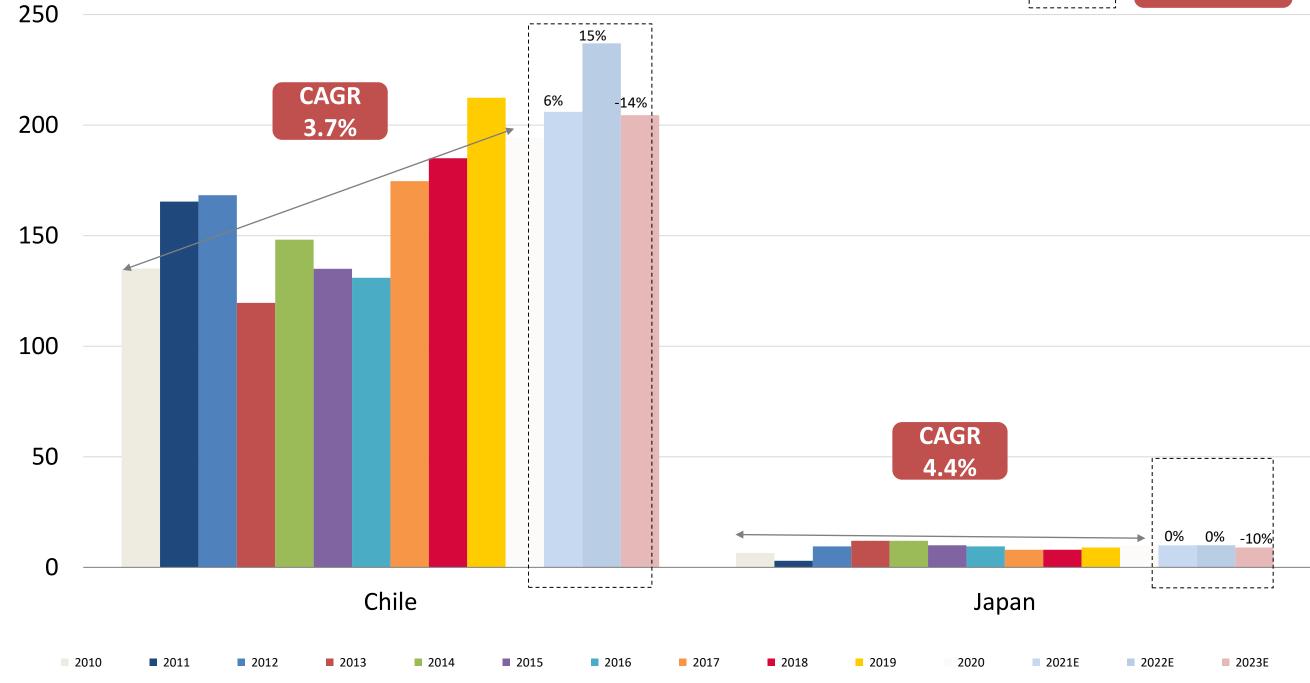


- Source: Rabobank, Kontali 2022
- Others include Finland, China, Russia, Denmark, Sweden, France, Turkey, Others

Coho salmon production is concentrated in Chile; has ups and downs, but seems to be on a long-term growth path

Coho salmon production, Kontali

'000 metric tons



• Source: Rabobank, Kontali 2022

• Note: The data is for the Salmon Year and not for the Calendar Year

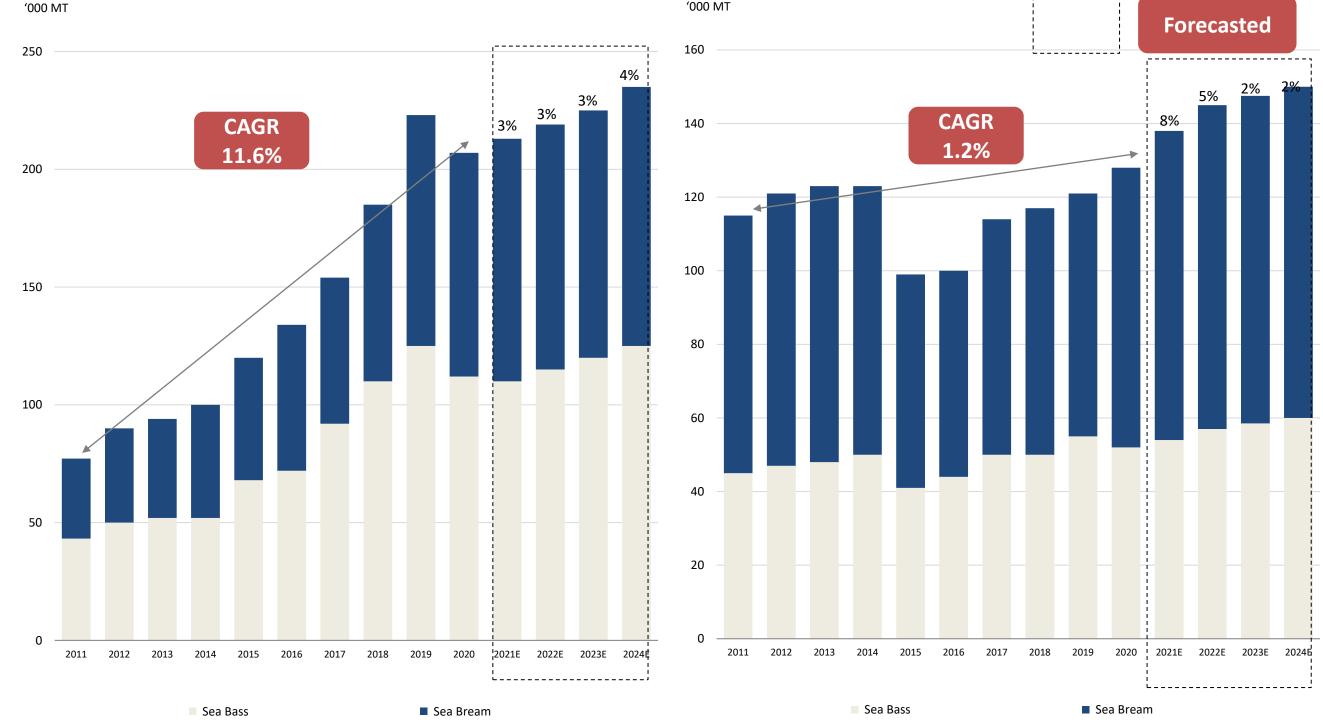
Forecasted



Sea bass and sea bream production in both Turkey and Greece is slowing down, but remains a growth sector

Turkey sea bass and sea bream production

Greece sea bass and sea bream production



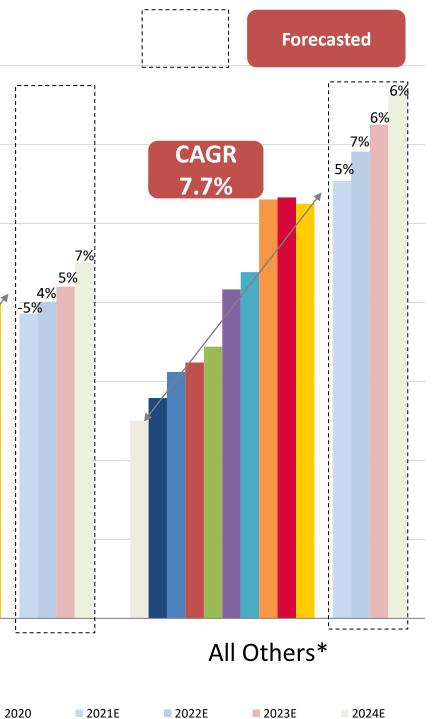
In other Mediterranean regions sea bass and sea bream production is vibrant

Sea bass and sea bream production

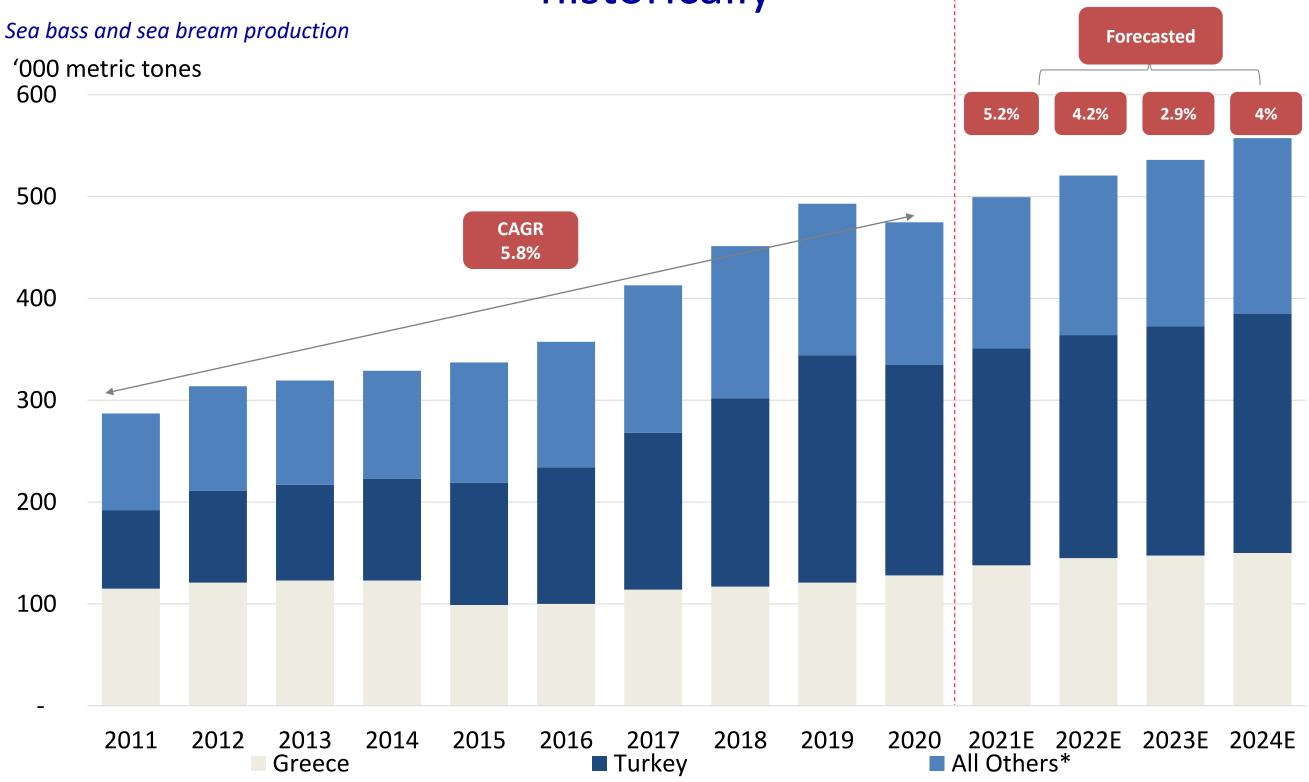
70 -----60 CAGR 50 -1.1% CAGR 5%[;] 5% 13.0% 8% 40 22% CAGR 30 -1.2% 9% 0%-3% 20 0% 10 0 L_____ L_____; N-Africa Spain Italy 2010 2011 2012 2013 2014 2015 2016 2017 2018 2019

'000 metric tons

- Source: Raboabnk, Kontali 2022
- All Others France, Portugal, Croatia, Cyprus, Malta, Israel, Others



Sea bass and sea bream production is expected to have a good year in 2022, but is in a slower growth phase then historically

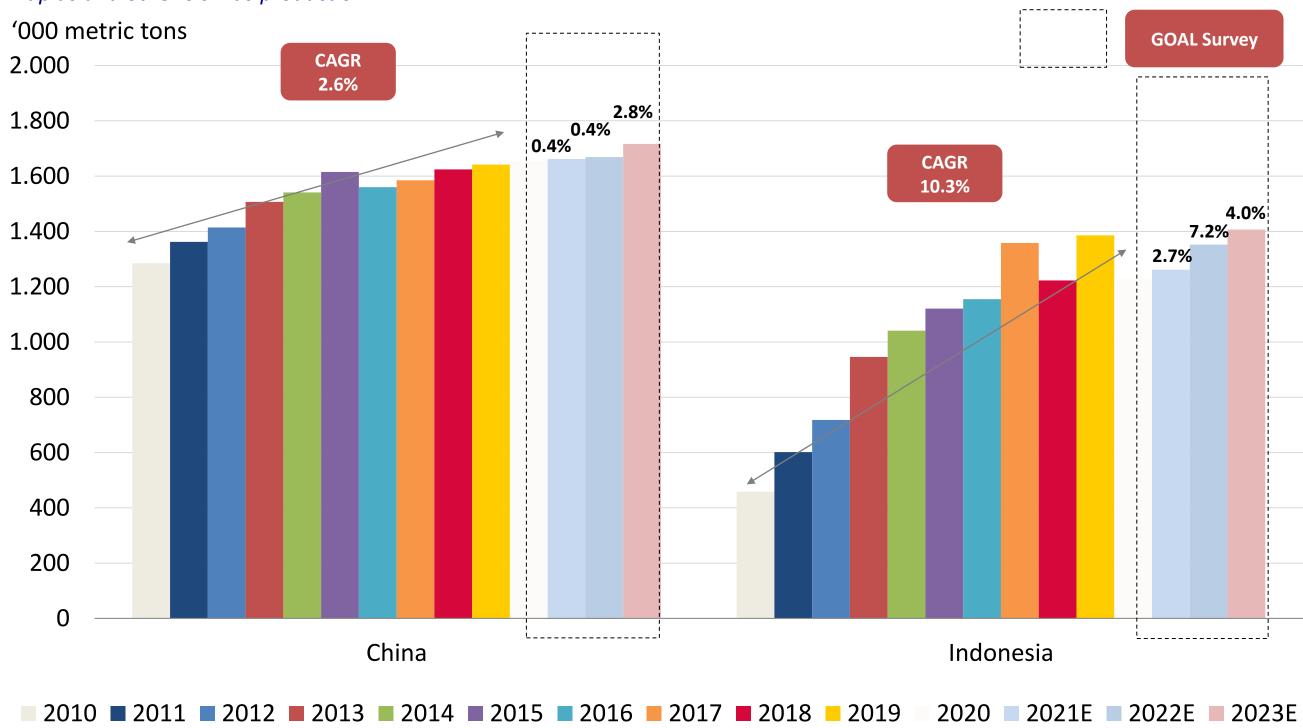


All Others - Spain, Italy, North Africa, France, Portugal, Croatia, Cyprus, Malta, Israel, Others



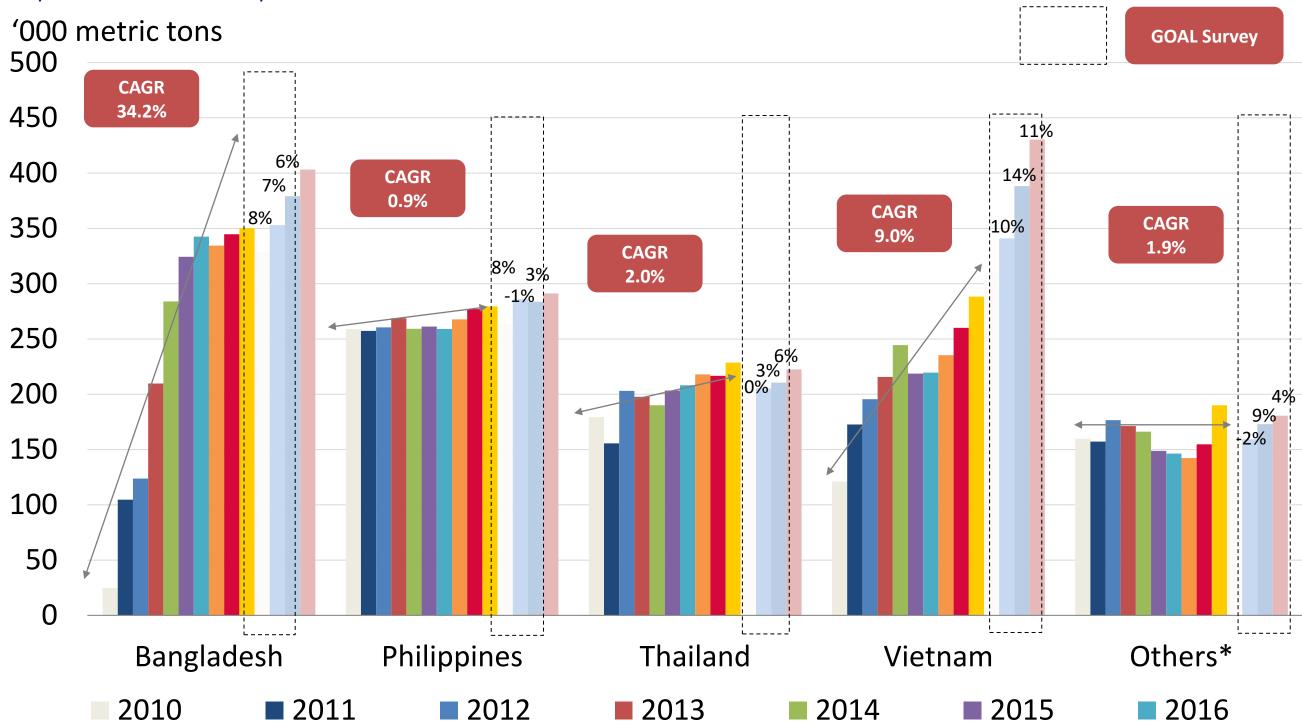
Tilapia in China is slowing down further, while Indonesia is on a steady growth path albeit also below historical rates

Tilapias and other cichlids production



Other Asian tilapia producers experience considerably more growth, especially Vietnam and Bangladesh

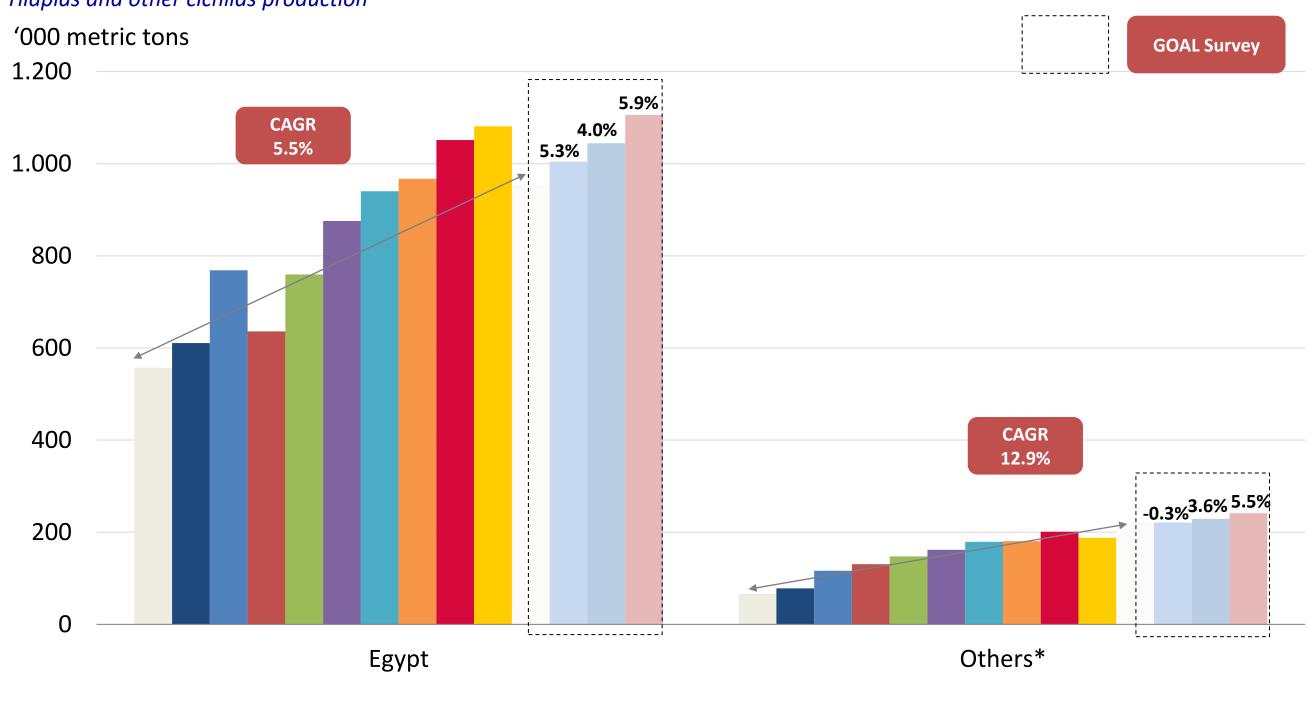
Tilapias and other cichlids production



Source: Rabobank, FAO, GSA 2022

Others* Cambodia, Malaysia, Myanmar, Saudi Arabia and Taiwan

Egypt, Africa's tilapia champion, is continuing the steady supply expansion (we expected a slow down in 2021)

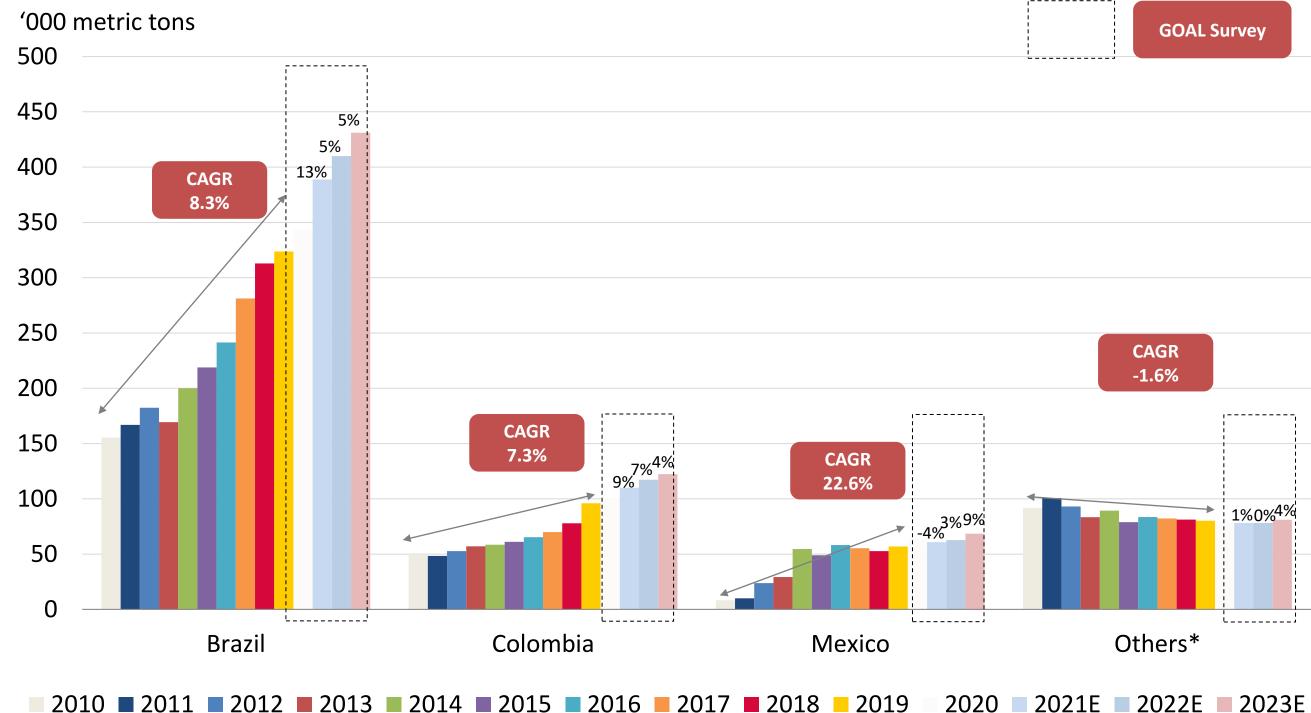


Tilapias and other cichlids production

- Source: Rabobank, FAO, GSA 2022
- Others* Ghana, Nigeria, Uganda, Zambia, Zimbabwe

■ 2010 ■ 2011 ■ 2012 ■ 2013 ■ 2014 ■ 2015 ■ 2016 ■ 2017 ■ 2018 ■ 2019 2020 **2**021E 2022E 2023E

Latin America is currently the fastest-growing tilapia growing continent, driven by Brazil



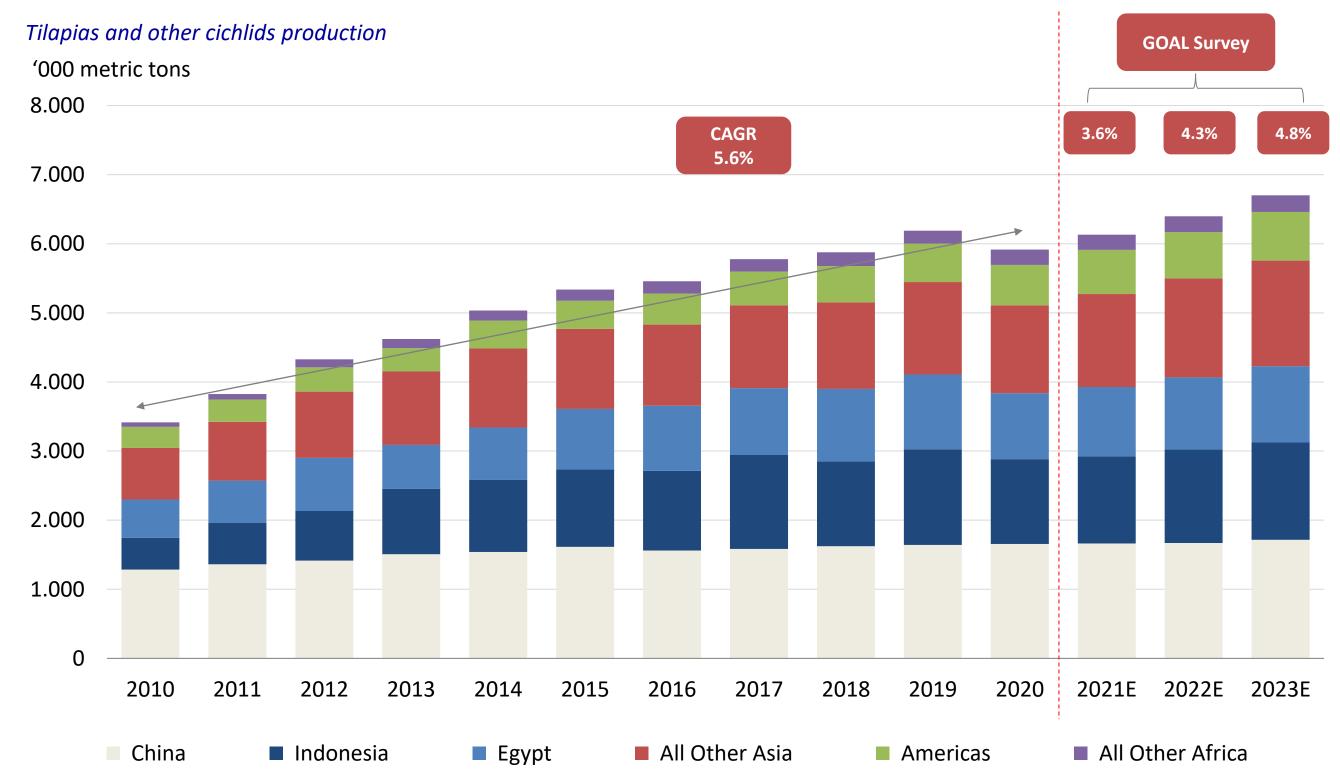
Tilapias and other cichlids production

Source: Rabobank, FAO, GSA 2022

Others* Belize, Costa Rica, Cuba, Ecuador, Guatemala, Honduras, Panama, Peru, Venezuela

2020 **2**021E 2022E 2023E

Global tilapia supply growth seems to have accelerated in 2022 and is only slightly below the long-term trend



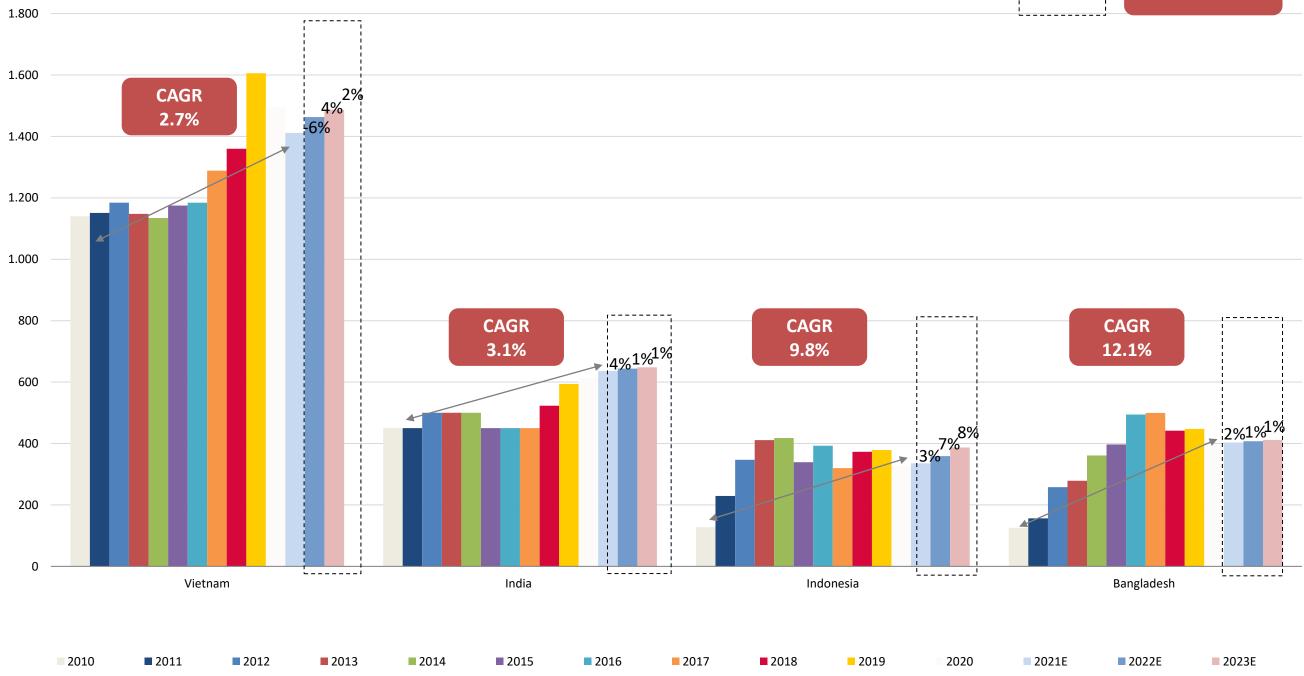
- Source: Rabobank, FAO, GSA 2022
- All Other Asia* Bangladesh, Cambodia, Malaysia, Myanmar, Philippines, Saudi Arabia, Taiwan, Thailand, Vietnam
- All Other Africa* Ghana, Nigeria, Uganda, Zambia, Zimbabwe
- Americas* Belize, Brazil, Colombia, Costa Rica, Cuba, Ecuador, Guatemala, Honduras, Mexico, Panama, Peru, Venezuela



Pangasius supply is driven by Vietnam; now in gradual recovery mode, but still well below the supply of 2019

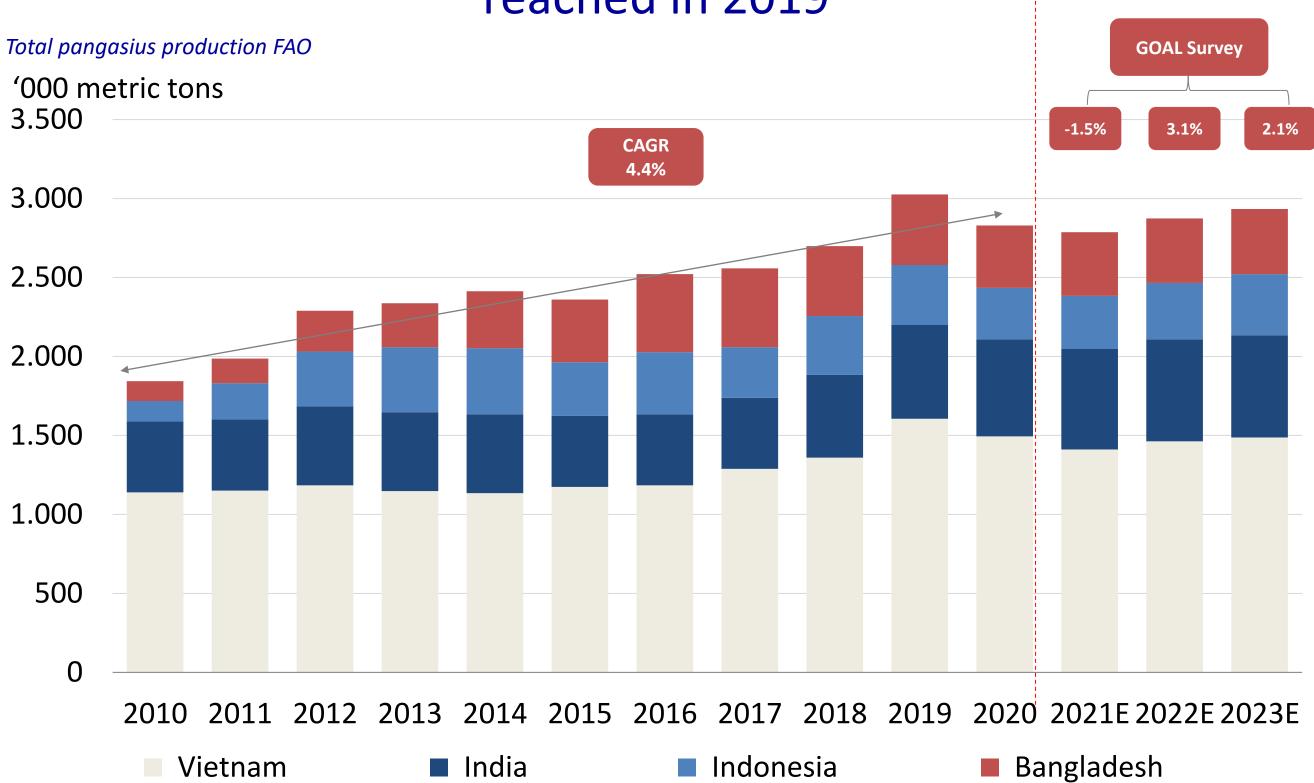
Pangasius supply

'000 metric tons



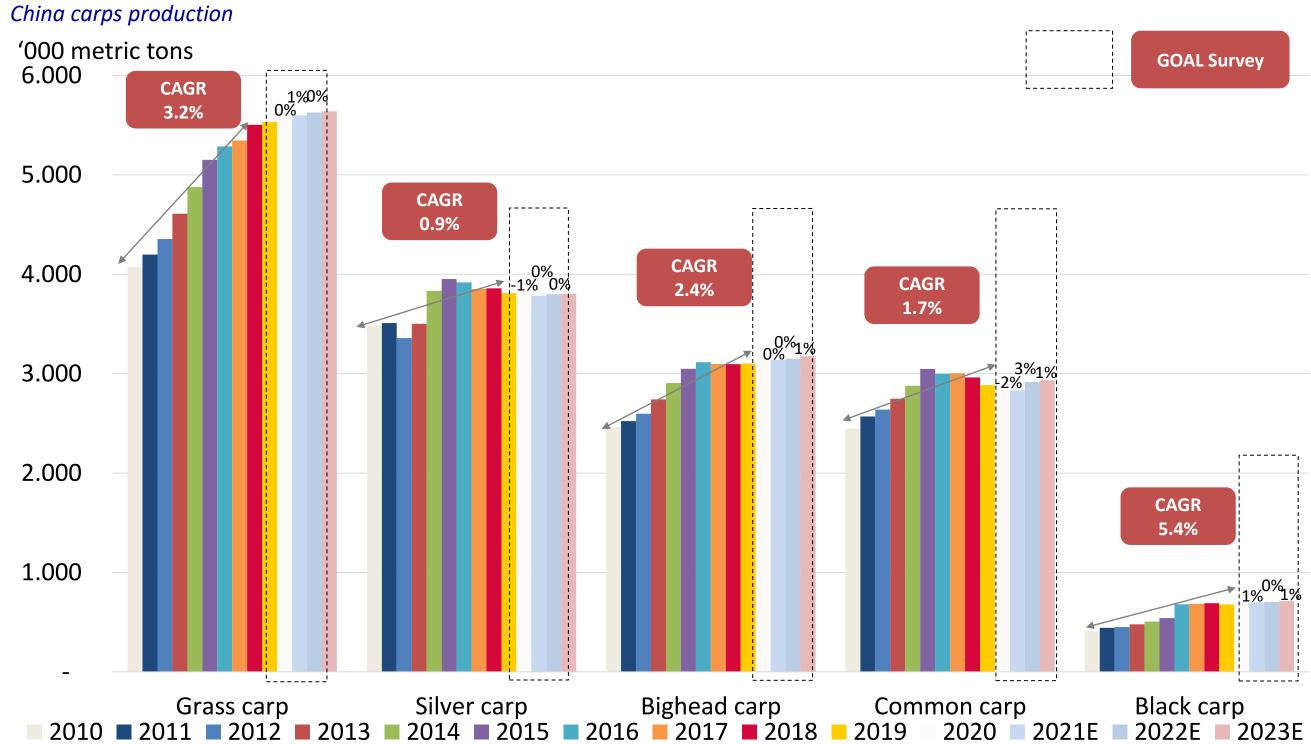
GOAL Survey

Pangasius supply is still to recover to the supply levels reached in 2019



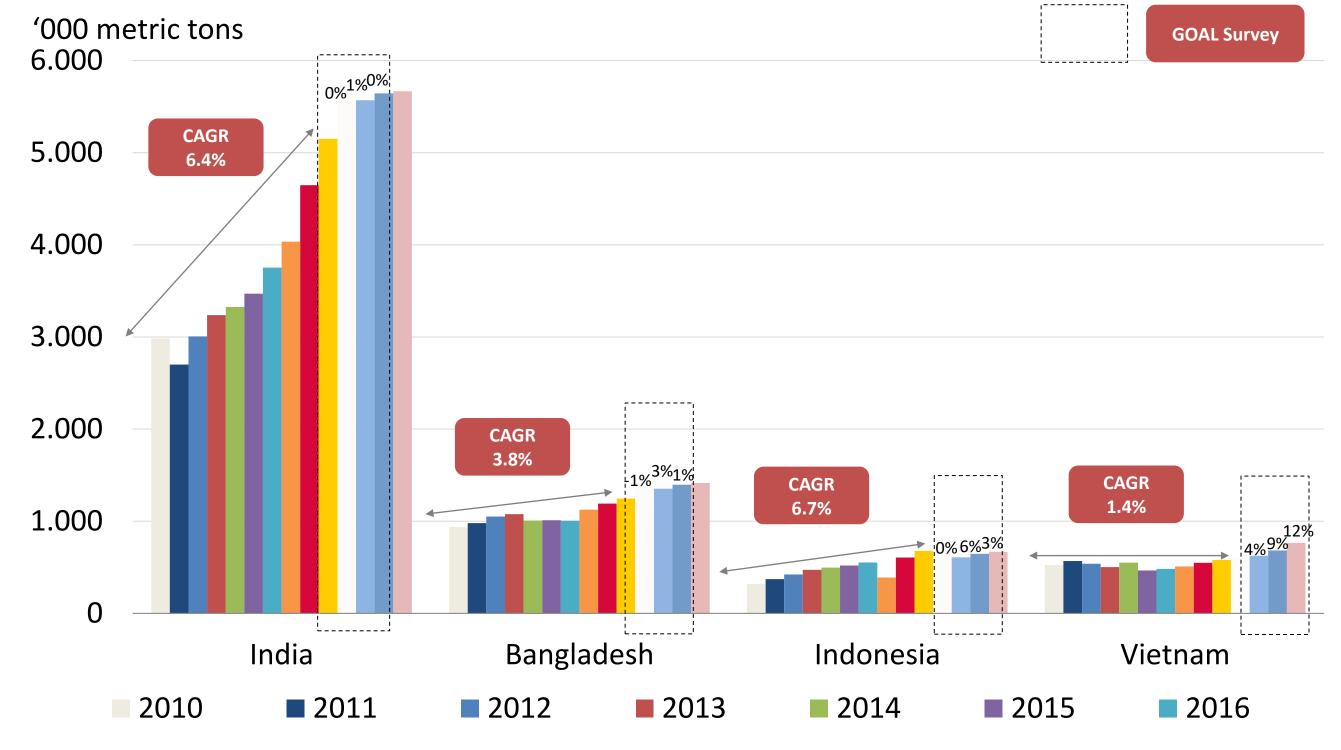


In China, production of carps is slowing down further and is stable in some cases

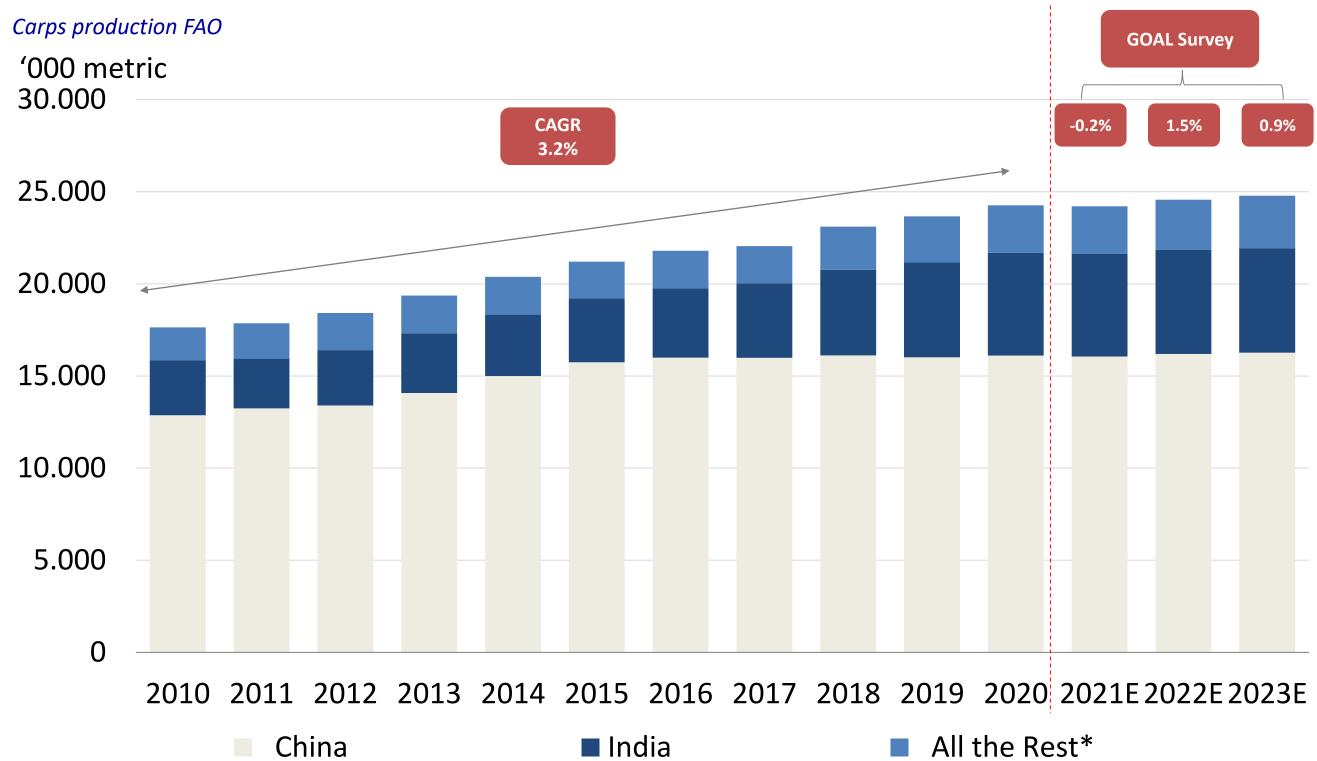


Other carp producers globally, especially India, are also slowing down the supply growth rate

Carps, barbels and other cyprinids production FAO

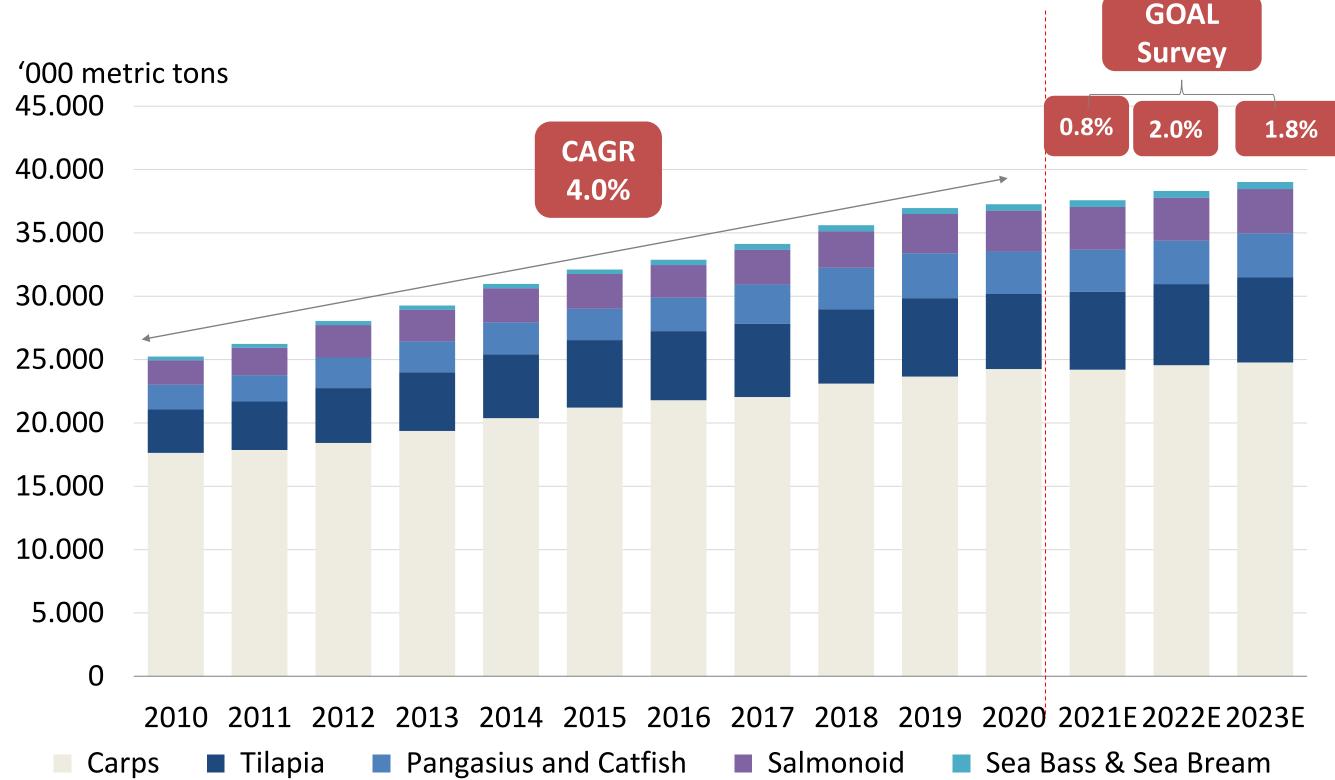


Carp is now a 0 to 1.5% p.a. growth industry, down from 3.2%



- Note China includes Bighead carps, Black carps, Common Carps, Grass Carps, Silver Carps .
- All the Rest Bangladesh, Indonesia and Vietnam

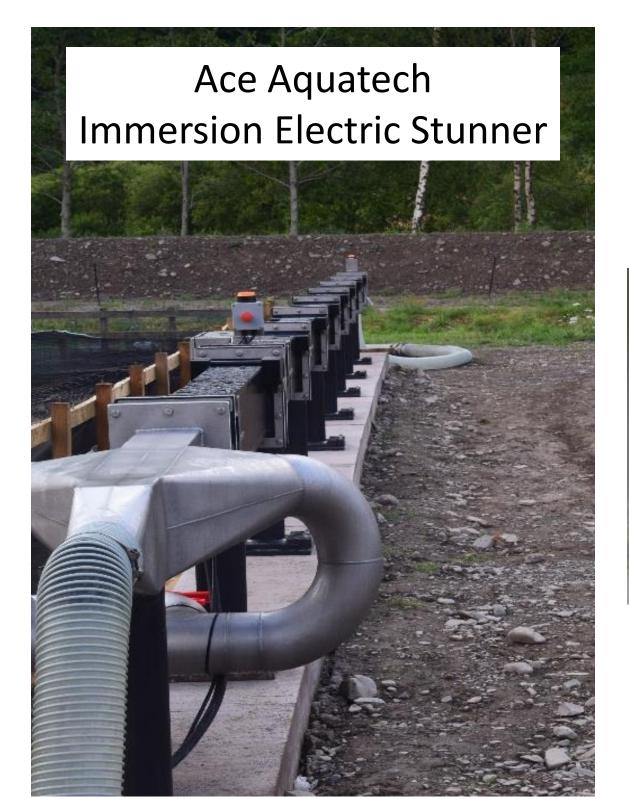
The slower growth of carp and enormous volumes influences overall picture of finfish aquaculture



Note: The above data set covers approximately 2/3rds of all the farmed finfish species globally, in volume terms

Advances in Fish Aquaculture

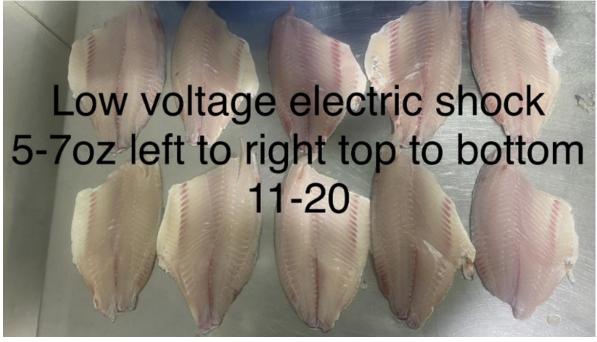
Humane slaughter of tilapia achieved by immersion electric stunning followed by bleeding in warm water





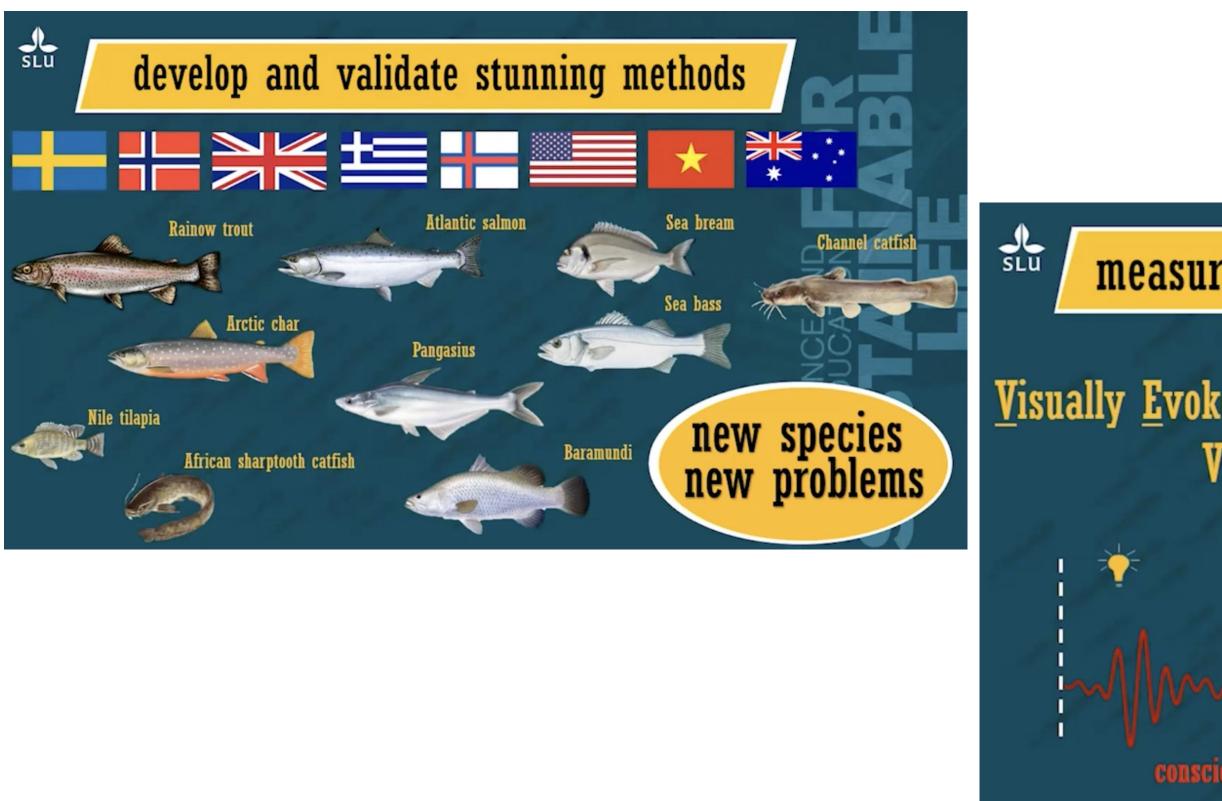
Chill Killed

Flesh quality (gaping, blood spotting, and flesh color) was Improved by electric stunning before slaughter



Electrical Stunning

TCRS will use electro-encephalograph (EEG) to determine appropriate methods for stunning fish before slaughter



Bowman & Gräns et al. Aquaculture Research 2019

measuring EEG in fish

$\underline{\underline{V}isually \ \underline{\underline{E}}voked \ \underline{\underline{R}}esponses = \\ \underline{VERs}$

uncounscious

Bangladesh Freshwater Fish Breeding YY Male Technology

- Fish is the country's primary protein lacksquare
- Bangladesh has become self sufficient in meeting its needs for fish (2.6 MMT)



New genome-editing method for creasing sterile, single-sex fish

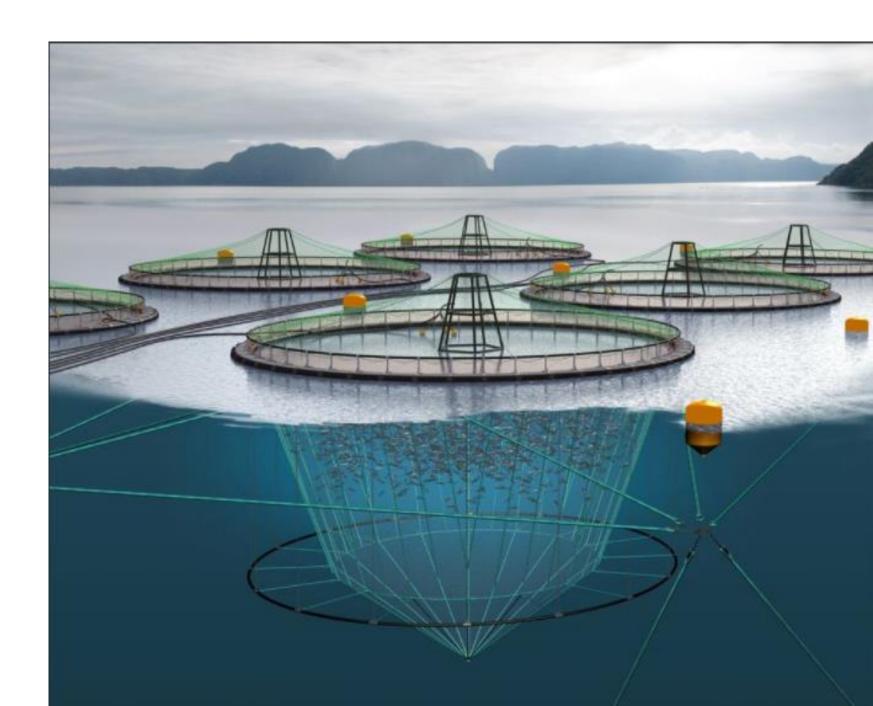
- The Center for Aquaculture Technologies (CAT) developed a means of producing
- Uses genome editing to produce reproductively sterile, single-sex populations
- Does not introduce new DNA, is inherited in each generation and results in 100% sterility in production animals while maintaining fertility in the broodstock.





Innovations in Norwegian Salmon Production

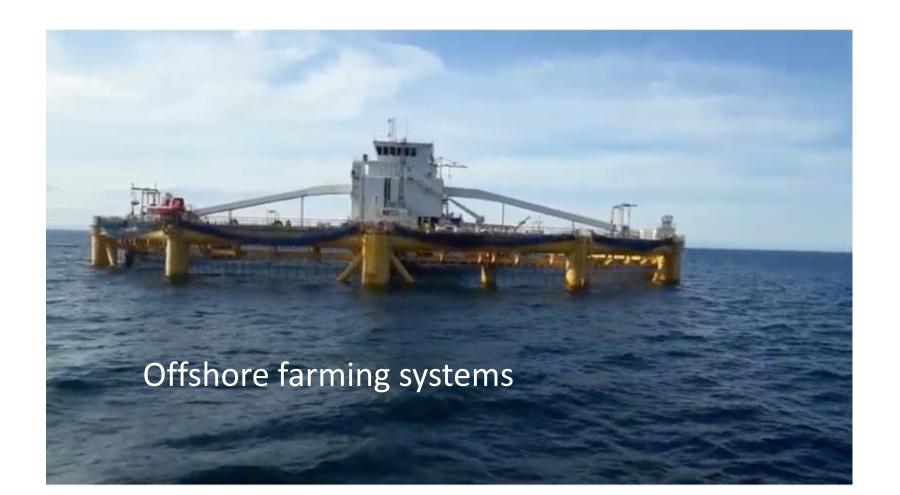
- Principally Open-Cage Inshore Farms
 - Very productive
 - Rely on massive water exchange to flush wastes and replenish water quality
 - No control of sludge, temperature, sea lice pressure
 - Policymakers: 500% growth by 2050





New Salmon Production Technologies

Three major options to reduce eutrophication and disease risk



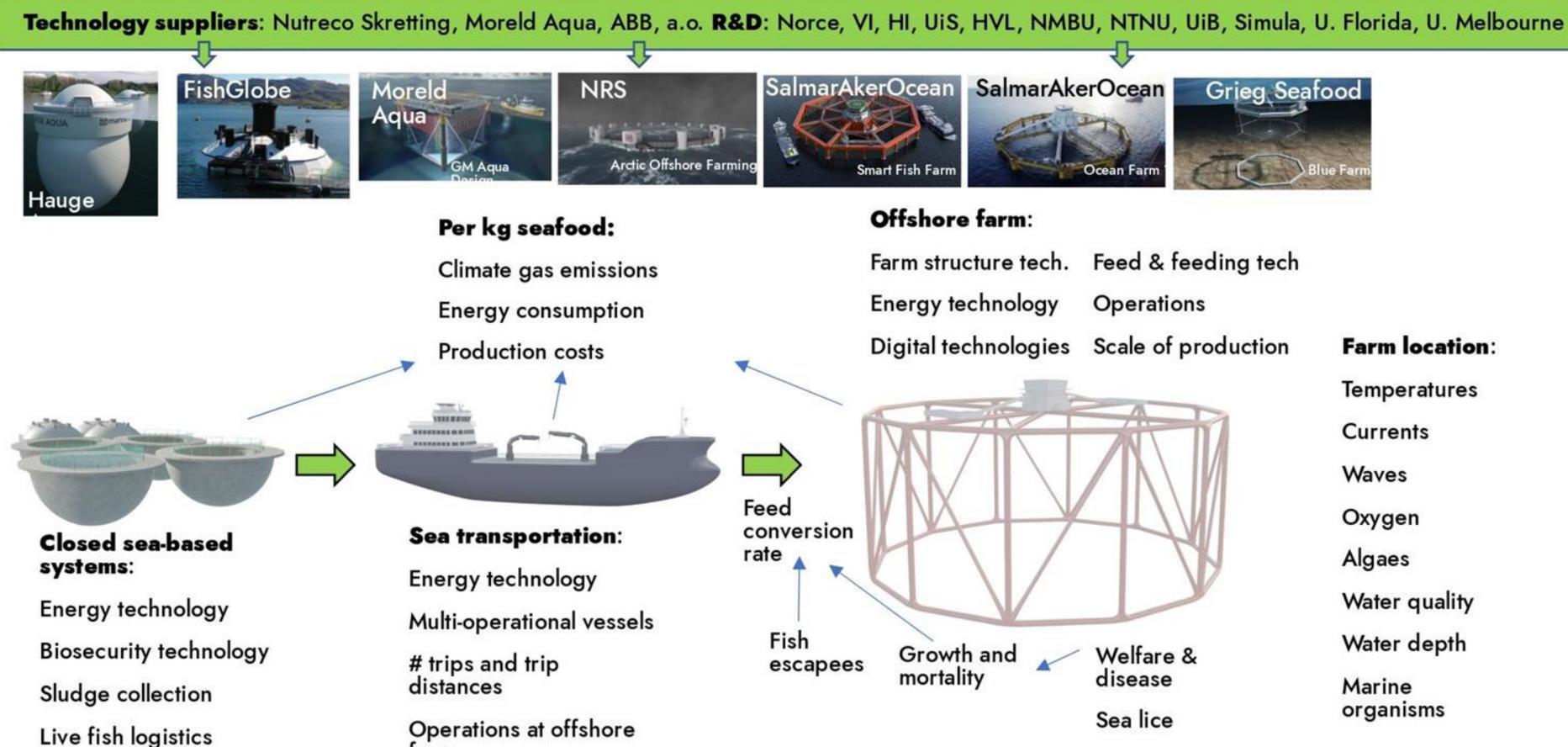


Semi-closed containment systems



Indoor recirculating aquaculture systems

New Offshore Aquaculture Value Chain

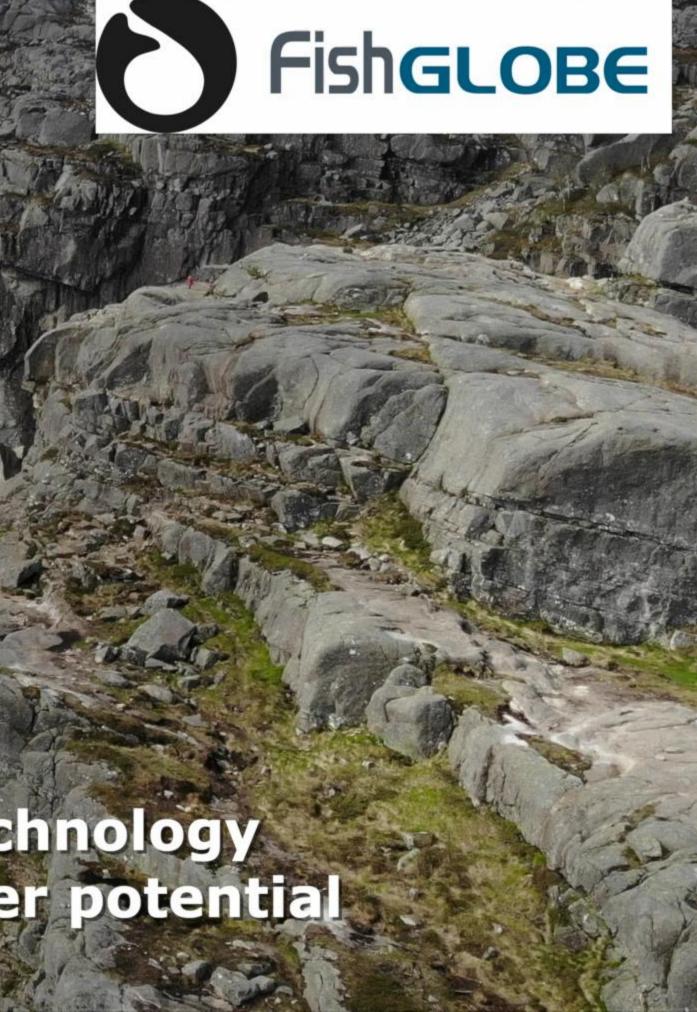


tarm

Farm location:

- Temperatures
- Currents
- Waves
- Oxygen
- Algaes
- Water quality
- Water depth
- Marine organisms

A unique Norwegian technology with a global game changer potential



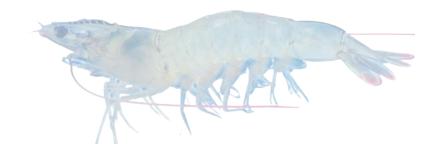




Summary

- Global finfish production is dominated by carp from China and from India • Overall growth of farmed finfish has declined from 4% in the previous decade to 1-2% in this decade. Declines occurred in major producing countries for each species group and accelerated in secondary producing countries.
- Global tilapia production has accelerated in 2022 after a lag in 2020. Latin America is the fastest growing tilapia continent, driven by Brazil
- Tilapia production in China is slowing down, while Indonesia and Egypt are holding steady with expected 2022-2023 growth rates of 4-7%.
- Pangasius production is driven by Vietnam at 1.5 MMT, which is below its peak of 1.6 MMT in 2019.
- The Norwegian salmon sector is the leading aquaculture innovator with development of open ocean, semi-closed, and land-based recirculating aquaculture systems. However, the sector is shocked by a proposed government tax of an additional 40% on profits.









Obrigado

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